

Home Essentials vs Home Warranty



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	Tend Home Essentials	Legacy Home Warranties
Cost	\$375-\$450/year	~\$600-\$800/year
Greater coverage (e.g. HVAC)	\$5000*	\$1500 cool/heat
Claim Fees/Deductible	\$250 or \$500	~ \$50-\$150
No quoting or underwriting	\oplus	\bigcirc
Easy enrollment	\oplus	\bigcirc
Simple integration	\oplus	
Personalized landing pages	\oplus	\bigcirc
Choose own provider	\oplus	\bigcirc
Schedule as convenient	\oplus	\bigcirc
Add on coverage (Coming Q4)	\bigcirc	(+)
Seller coverage	\oplus	\oplus
Payment through escrow	\oplus	\oplus

^{*}If equipment is 15 years or older, coverage is up to \$2500/year